

MANAGEMENTUL CONFLICTELOR ȘI COMUNICĂRII PERSUASIVE ÎN CADRUL STRUCTURILOR DE SECURITATE

PERSUASIVE COMMUNICATION AND CONFLICT MANAGEMENT WITHIN SECURITY STRUCTURES

Drd. Paul Ștefan NAIDIN

Drd. Valentina VOINEA
Universitatea „Valahia” din Târgoviște

Abstract: Conflict is pervasive phenomenon in our lives. Conflicting statements meet with periodicity in public and private life of each of us. These conflicts can occur at different scales and levels. They can occur between individuals, groups, communities or nations and can be generated by various causes. Information management is a paramount issue for performance. When it comes to classified information, the interest and attention are increasing exponentially. This article identifies conflicts that may arise in the security structures and proposes a model of conflict management for this type of organization

Keywords: security structures, classified information, conflict, persuasive communication.